



Citymesh – Presales Expert

Your impact at Citymesh

Joining our team as a Presales Expert, you design tailored network solutions that meet specific B2B client requirements.

Working closely with sales, operations, and solutions teams, you bring technical depth to sales processes and ensure our solution proposals are solid from start to finish.

In this role you focus on:

- **Solution design:** preparing detailed technical proposals for 0G to 5G, Voice, and WiFi/LAN setups that form the core of our commercial offers.
- **Sales collaboration:** working closely with sales, operations, and solutions teams to map out customer needs and select the best technical approach.
- **Technical support:** delivering technical presentations and product demos for clients while sharing your domain knowledge with colleagues.
- **Market monitoring:** keeping track of industry developments and sharing practical customer feedback with the product team.
- **Client advisory:** serving as a technical contact for clients and maintaining clear internal records of your presales activities.

What do you bring to the table?

- At least 3 years of experience in a presales or engineering role within telecommunications or networking.
- Practical knowledge of network technologies like WiFi, LAN, 4G/5G, or Voice, alongside a basic understanding of IT security.
- Experience in converting complex technical questions into clear, structured proposals.
- Strong communication skills to explain technical choices clearly to non-technical stakeholders.
- A methodical working style focused on delivering quality documentation.
- An independent, curious mindset with a proactive approach to keeping your technical skills up to date.

What you get from us

At Citymesh, you'll join an enthusiastic and ambitious team where your input matters and where you have room to keep growing. A good job is about more than the role itself. Flexibility, time off, mobility and a solid salary package matter too. Here's what you can count on:

- A full-time permanent contract with an attractive salary package, including €8 meal vouchers per working day, eco vouchers, hospitalisation insurance, a CAO90 bonus, year-end bonus, net expense allowance and the

annual sector premium under PC 200.

- A 40-hour working week, giving you 20 statutory holidays plus 12 additional ADV days each year. This ensures plenty of room for a healthy work-life balance.
- Flexible working hours and the possibility to work from home 2 to 3 days per week.
- A company car with fuel or charging card. Prefer another way of getting around? A mobility budget and bike leasing are also available.
- A flexible benefits plan that lets you shape part of your salary package, including options such as multimedia, pension savings and additional insurance.
- A free mobile subscription and the option to get your home internet through Citymesh at an absolute bargain price.
- Room to keep growing through internal workshops, external training and relevant certifications.
- A warm workplace with plenty of humour, the occasional bad joke, and an afterwork team that knows how to mix things up — from karaoke nights to boat trips and even a diving session.
- Food brings us together: fresh fruit on Mondays, tasty soup three times a week and fries on Fridays. And every now and then, pizza, sushi, after-work drinks or a barbecue make an appearance too.
- Our office in Oostkamp is easy to reach, with plenty of parking and charging points for electric cars.

Curious for more?

Excited to help build Citymesh and take on this role? Let us know. We'd love to meet you.